

Statement in support of my application for the position of Director of the Yarrawonga Mulwala Golf Club Resort (YMGCR) Board.

I am applying for this position because I have the Corporate and Club experience to add value to the Board. I have gained this ability through 38 years of working in the Telecommunications Industry, consecutively 18 years of service for Box Hill RSL Club.

In 2008 I joined as a full member of YMGCR and immediately joined as member of the Bowls Club and have been President for 8 years.

I am also a member of the Nine Holer's and Friday morning social golf groups.

A summary of my experience:

Telstra 1984 -1996 National Director Services

State Manager Victoria White and Yellow Pages

National Manager Yellow Pages Regions

GM Publishing and Distribution (All Directories)

Telstra 1996- 2008 Strategic Sourcing, Finance and Administration Department

Led teams that established: Outsourced Warehousing & Distribution Agreements for all of Telstra's materials.

Supplier panels and contracts to facilitate the sale of Telstra.

Commercial Services Department (\$500M per year).

Box Hill RSL Club 1990-2008

Bowls Club President 6 years and member of the Bowls Committee 17 years

Achievements: Combined Men's and ladies Committees as a single entity

Changed bowling green surface from grass to synthetic.

Member of the Building Committee

Trustee of Poker Machine Licence

Using my experience, I believe I can add value to the YMGCR Board in the following areas:

Improvement of Club House attendance through a welcoming environment and consistent wholesome dining experience. A happy customer ensures return visits.

Membership growth in bowls and croquet players by establishing business plans that drive recruitment of new members.

Providing a conduit to the Board for closer relationships with the members of all sporting bodies at our Club.

To conclude I put myself forward as an experienced club member, who is willing to participate in all activities required by the President and Captains and will work harmoniously with my fellow Board members to ensure the ongoing success of YMGCR.

Kerry James Kinnane

YMGCR Member Number 1214